

National University of Ireland, Galway
Ollscoil na hÉireann, Gaillimh

SEMESTER 1 EXAMINATION 2001/02

EC215 MICROECONOMICS
 Second Arts,
 Second Arts (Public and Social Policy)
 Second Financial Mathematics and Economics

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Duration 3 hours

There are two sections A and B. Both sections must be answered. Follow the directions for each section.

Section A (30 marks)

Answer 1 of the following 2 questions. Each question is worth 30 marks

- 1 Neoclassical economic theory uses the tool of indifference curves to describe consumer preferences and behaviour.
 - (i) Where do consumer preferences come from and what do we mean when we say that consumer preferences are complete? (2)
 - (ii) What is the definition of an indifference curve? (2)
 - (iii) What does the slope of the indifference curve represent and why? (5)
 - (iv) What assumption as to consumer preferences results in negatively sloped indifference curves? (5)
 - (v) What assumption as to consumer preferences results in strictly convex indifference curves? (5)
 - (vi) Explain why, when preferences can be represented by negatively sloped convex indifference curves, utility maximisation implies that we are indifferent between one more unit of good x or one more unit of good y. (8)
 - (vii) Does the statement in (vi) imply that we like all goods equally well? Explain. (3)

- 2 A firm can produce the same quantity of a good using capital and labour in different proportions. We shall identify three technological possibilities A, B and C. The marginal productivity of labour (MPL) and the marginal productivity of capital (MPK) for each production technique are as follows:

	A	B	C
MPL	20	18	12
MPK	15	18	24

- (i) If we assume **well behaved technology**, which of the three possibilities represents the most capital intensive methods of production and which represents the most labour intensive method of production and why? (8)
- (ii) Explain the concept Marginal Rate of Technical Substitution and give an example using any (or all) of the numbers shown above. (3)
- (iii) If the cost of capital is twice the cost of labour, which of the above production techniques would be the most cost minimising and why? (3)
- (iv) If the marginal productivity of capital and labour were constant, what shape would the isoquants have? (3)
- (v) Can technology exhibit diminishing marginal productivity and constant returns to scale? Explain your answer. (3)
- (vi) If the price of a factor of production changes, demand for that factor will change for two reasons: What are they? (10)

Section B (120 marks)

Answer 3 of the following 6 questions. Each question is worth 40 marks

- 1 (i) Explain why we would expect an individual to purchase more of a **normal** good if its price fell. (20)
- (ii) Why might an individual buy less of a good if its price fell? (10)
- (iii) Why do the behavioural reasons behind a negatively or positively sloped demand curve matter? (10)
- 2 (i) Discuss the importance of the assumption of consumer sovereignty when it comes to policy decisions by governments. (20)

- (ii) How might government priorities regarding social issues change, if individual welfare is seen as something more than preference satisfaction? (20)
- 3 (i) What do you think are the factors that determine how substitutable goods are in consumer preferences? (5)
- (ii) What is meant by consumer surplus and how accurate is it to estimate consumer surplus from observed demand curves? (10)
- (iii) Discuss the usefulness and limitations of prices indices as a measure of change in consumer welfare. (25)
- 4 (i) Explain why own price elasticity of demand varies along a linear (constant slope) demand curve. At what point on a linear demand curve is total revenue maximised and why? (10)
- (ii) How would you expect the price elasticity of demand for necessities to differ between a high income and a low income family? What would be (a) the social impact of a tax on necessities and (b) the fiscal impact of such a tax. (10)
- (iii) Governments can tax or subsidise the employment of capital and/or labour. If the primary aim of government policy is employment generation at minimum fiscal cost, how does a knowledge of: (a) actual production methods and; (b) different production possibilities; allow for a more effective and targeted policy? (10)
- (iv) Explain, using the concepts of own price elasticity of demand and income elasticity of demand, the problems for a country whose exports are principally commodities. (10)
- 5 (i) Explain why, for any given output level, the long run average cost curve can never exceed the short run average cost curve. (10)
- (ii) Explain the relationship between marginal cost and average cost if average cost falls as output increases. (10)
- (iii) Using the concept of profit maximisation, explain what determines a producer's supply curve in a market where (s)he has not control over prices. (10)
- (iv) If prices are decreasing in output (producer is facing a negatively sloped demand curve), what would be the profit maximising level of output? (5)

- (v) If marginal costs were decreasing in output, what would be the profit maximising level of output? (5)
- 6 (i) What is the distinction between accounting profit and economic profit (or economic rent) and what market conditions can allow firms to earn economic rent in the long run? (10)
- (ii) What are the costs associated with markets dominated by monopolies? (20)
- (iii) If a monopolist could perfectly price discriminate amongst consumers, what effect would this have on allocational efficiency in that market? (10)